



MADRAS FERTILIZERS LIMITED

(A Government of India undertaking)
Manali, Chennai-600 068

INVITES EXPRESSION OF INTEREST (EOI)

**From Prospective Suppliers to supply various Fertilizer Grades
10-26-26, 15-15-15, 16-16-16, 20-20-0-13, 24-24-0 & Ammonium Sulphate**

EOI No. MFL/Fertilizers//2025-26/01 dated 18.12.2024

Invitation for Expression of Interest :

MFL, in order to expand the product mix, has decided to use its marketing network optimally through trading of various fertilizers grades. To ensure the receipt of quality products at right time & at a transparently arrived competitive price, MFL desires to tie-up with any one or more well established supplier/s (Manufacturer/Importer) for a period of two year extendable by another one year subject to satisfactory performance on mutual agreement commencing from 01.04.2025.

MFL invites application for Expression of Interest from the reputed suppliers to trade various fertilizer grades 10-26-26, 15-15-15, 16-16-16, 20-20-0-13, 24-24-0 & Ammonium Sulphate in MFL marketing territories viz. states of Tamilnadu, Puducherry, Telengana, Andhrapradesh, Karnataka & Kerala.

About MADRAS FERTILIZERS LIMITED :

Incorporated in the year 1966, MFL is a Central Public Sector Undertaking under the administrative control of the Department of Fertilizers (DoF), Ministry of Chemicals & Fertilizers, Government of India.

MFL is engaged in manufacturing & marketing of Ammonia, Neem Coated Urea, Complex Fertilizers and Bio fertilizers. MFL has converted its Feed Stock from Naphtha to RLNG fully from July 2019. It's a pride that, MFL is the FIRST public sector enterprise in South India manufacturing ammonia with RLNG.

Under the concept of balanced fertilization through "Basket approach" and to improve farm productivity in ecofriendly manner, MFL involved in trading of Organic fertilizers and Bio Pesticides under the brand name of "VIJAY" - a renowned name among South Indian farmers.

Our Corporate vision is to become a leader in fertilizer industry and assure production and marketing of quality products of fertilizers, agro chemicals & other ecofriendly products catering to the needs of the farming community of the nation through world class efficient operation.

Scope of work :

- 1) Supply of 2.5 lakh MT of specified fertilizer grades 10-26-26, 15-15-15, 16-16-16, 20-20-0-13, 24-24-0 & Ammonium Sulphate as per latest FCO specifications for the year 2025-26 and 2026-27 extendable by another one year on mutual agreement.
- 2) Supply shall be made either from established Railhead or Warehouses or Port or Plant of suppliers to the destinations per requirement of MFL in its marketing territory viz. states of Tamilnadu, Puducherry, Telangana, Andhra Pradesh, Karnataka & Kerala.
- 3) The Supply shall be made either on Door delivery or Ex basis as mutually agreed upon.
- 4) On entering the agreement, the supplier have to ensure the statutory obligations on FCO license, GST, iFMS per requirement of Govt guidelines in the agreed States/UT
- 5) The Products to be supplied in "ONOF" bags per DoF guidelines and the bag shall be printed with "**Marketed by M/s Madras Fertilizers Ltd, Manali, Chennai-600 068**" along with MFL Logo at suppliers cost.
- 6) Statutory requirements on FCO & Legal Metrology and all other Complaints related to Dealers & Products are to be handled by the respective suppliers.
- 7) The prospective supplier(s) shall ensure compliance of all Government regulations/conventions/policies/guidelines/orders in force.

Pre Qualification Criteria :

This EOI is open to all manufacturers/Importers who are fulfilling the criteria as specified below:

- 1) Should be a Manufacturer/ Importer/ Trader of fertilizers specified.
- 2) Should have supplied minimum of 50,000 MT of any of the Agricultural grade fertilizers cumulatively to the Indian markets (directly or through trader) in any one of the year in last five years commencing from 01.04.2019.
- 3) Should have the facility to supply the fertilizers specified either from Railhead or Warehouses or Port or Plant to the destinations in the respective states applied for.
- 4) Should have passed Quality tests for the fertilizers specified as per FCO specifications from any of the Govt/ Govt recognized Fertilizer Quality Control Laboratories.
- 5) Should not have been blacklisted/ holiday listed /banned for participation in any tender by Central/State Governments (or) by any Central/State PSUs for supply of fertilizers.
- 6) Should accept all the terms and conditions of this EOI document.

Note: Necessary documents to be attached for all the above criteria and self-declaration shall be furnished, if documentary evidence is not available.

Methodology :

The methodology proposed to be adopted for selection of supplier will be in two stages.

Stage 1:

Evaluation of EOI based on responses will include pre-bid meeting & sharing, inter-alia the required product technical details, Mode of supply, Territory of supply etc. and prepares the response/clarification to the MFL's queries. Based on the detailed deliberations as above, the Pre-qualification, scope of work may undergo change and the same will be included in the open tender document.

Stage-2:

Evaluation of Techno commercial & Price bid through open tender process and MOU/Agreement will be entered with one (or) more suppliers for each fertilizer grade in each state of MFL marketing territory.

Submission of Expression of Interest :

- 1) Prospective supplier(s) may download the Expression of Interest document from the website of MFL at www.madrasfert.co.in , Central Public Procurement web www.eprocure.gov.in/eprocure/app and central e-Publishing portal www.eprocure.gov.in/epublish/app
- 2) EOI document should be submitted duly signed by Authorized signatory of the Company and stamped at each page as token of acceptance of all terms and conditions.
- 3) Prospective supplier may submit for any one or more fertilizer grade in a single EOI with multiple copies of **Annexure** format attached for each grade.
- 4) No press advertisement shall be published for issue of any updation/ corrigendum/addendum. Prospective suppliers are therefore advised to regularly visit these websites to update themselves.
- 5) For any Query & clarification, please communicate to the following:
User contact detail: Mr B Annil Kumar General Manager - Marketing & Distribution gmmktgsec@madrasfert.co.in & dgmmktg@madrasfert.co.in
 Phone: 044 25945242/44
e-procurement cell: email: epro@madrasfert.co.in & epro1@madrasfert.co.in
 Phone: 044 25945318/19
- 6) EOI document in PDF format along with PQ documents can be uploaded in the Central Public Procurement web www.eprocure.gov.in/eprocure/app
- 7) Expression of Interest received over e-Mail (or) hardcopy of the EOI sent by post/courier will be summarily rejected.
- 8) The last date for submission of the Expression of Interest is 1645 Hrs IST on 16th Jan'2025 and will be opened on 17th Jan'2025

No Contractual Obligation :

MFL is not bound contractually or in any way to any of the suppliers to this EOI. MFL is not liable for any costs or compensation in relation to the consideration of this EOI incurred by the suppliers.

Disclaimer :

Mere applying this EOI does not in any way commit or otherwise obliges MFL to proceed with all or any part of the EOI process. MFL at its absolute discretion elect to abandon the EOI either in part or in whole without giving prior notice to the prospective suppliers.

GENERAL MANAGER
 (Marketing & Distribution)
 MADRAS FERTILIZERS LTD,
 MANALI, CHENNAI- 600 068

EOI for Supply of Fertilizers Grades

(To be submitted for each grade in a separate sheet - Grade wise)

Name of the Fertilizers Grade proposed to Supply: _____

| Sl | Particulars | | | Details |
|----|---|------------------|-------------------------|--|
| 1) | Name of the Supplier/ Company along with complete address, phone numbers, e-mail addresses | | | |
| 2) | Details of Ownership/Constitution Whether Government/ Semi Government/ PSU/ Private Limited/Public Limited Company/Partnership | | | |
| 3) | Whether a Manufacturer/ Importer/Trader | | | |
| 4) | Name of the Contact Official, with details of Designation, Complete address, Phone/Mobile numbers & e-mail address | | | |
| 5) | Quantity offered for MFL (in MT) - State wise : | | | |
| | State | Qty offered (MT) | Mode of supply (FoL/Ex) | Name of the Locations (Railhead/Warehouses/ Port/Plant) from where the Product to be supplied |
| a) | Tamilnadu | | | |
| b) | Puducherry | | | |
| c) | Telangana | | | |
| d) | Andhra Pradesh | | | |
| e) | Karnataka | | | |
| f) | Kerala | | | |

Note: Separate sheets shall be attached wherever the details to be furnished are more

Authorized Signatory with Date & Seal